

DELL TECHNOLOGIES AND BMC ARE BETTER TOGETHER!



WHY DELL TECHNOLOGIES FOR BMC?

Together, Dell and BMC bring an unmatched experience in optimization and limitless passion for innovation to technologies that can help customers worldwide reinvent, grow, and build for the future success of their enterprises.



Dedicated specialists: Access BMC Licensing specialists whenever you need them



Strategic partnership: Dell is one of only four Strategic GOSI Partners, BMC's highest partner designation



Flexible payment options: BMC leverages Dell Financial Services to help you acquire the essential hardware, software and services you need to run your business.



Comprehensive solution: Dell and BMC have built a unique partnership that provides thought leadership around digital transformation to help customers manage their IT portfolios.



Leading innovation: BMC's proven, credible roadmap and history of organic growth and innovation ensure customers will benefit from new capabilities in a predictable, evolutionary manner. Dell Technologies has invested a combined 20 billion US dollars in R&D over the last five fiscal years. Resulting in technology ranging from the core to the edge to the cloud.

We help businesses realize value faster from these investments through combined solutions to deliver a transcendent customer experience by applying automation everywhere in the ecosystem, supporting enterprise DevOps, driving data-based business outcomes, and safeguarding the organization through adaptive cybersecurity.

Who is BMC?

BMC has long been a recognized leader for robust and scalable software solutions across both mainframe and distributed systems. As digital transformation has mandated an evolution that embeds technology across the enterprise, BMC has embraced the opportunity to leverage advanced analytics and automation in our portfolio. As a result, customers are better able to optimize the performance, cost, and security of their technology investments.

BMC by the numbers:

- ~6,000 employees in nearly 40 countries
- 558 Patents granted
- 93% of Fortune 500 & 92% of Global 100 powered by BMC

To find out more visit:
www.bmc.com

The BMC Solution – Autonomous Digital Enterprise

From core to cloud to edge, BMC delivers the software and services that enable over 10,000 global customers, including 84% of the Forbes Global 100, to thrive in their ongoing evolution to an Autonomous Digital Enterprise.

BMC Helix Platform

A modern, cloud-based development platform equipping developers and business analysts with the resources they have to **quickly produce powerful enterprise apps that deliver a seamless user experience**

TrueSight

An **AIOps** suite of solutions that help complex and growing enterprises **reinvent how IT Operations delivers fast, secure, and cost-effective services**

Control-M

Simplifies application and data workflow orchestration on premises or **as a service** making it easy to build, define, schedule, manage, and monitor production workflows, ensuring visibility, reliability and improving SLAs